

OUR SUCCESS STORY

MOK has grown from a regional automotive spare parts supplier into a dynamic, multi-industry global enterprise. Established in 1980 to serve the automotive sector, MOK quickly built a reputation for reliability and excellence, catering to the growing demand for high-quality spare parts across the Middle East and Africa.

**In 2000,** MOK Corporation was officially founded, forging strong partnerships with distributors and wholesalers, solidifying its position as a key player in the regional automotive supply chain.

**2012** marked a transformative era as MOK International expanded beyond automotive into petroleum trading, commodity trading, and renewable energy, broadening its global reach and diversifying its portfolio.

**By 2020**, MOK International had further strengthened its presence in Africa, establishing commercial offices and strategic partnerships in Kenya, Angola, and Mozambique—reinforcing its role as a trusted provider in emerging markets.

This rapid expansion culminated in the establishment of MOK Investments in **2023**, a holding company overseeing a robust and diversified portfolio. Today, MOK Investments manages subsidiaries across petroleum trading, subsea services, commodity trading, auto spare parts trading, and renewable energy.

With a legacy of excellence, adaptability, and forward-thinking innovation, MOK continues to drive growth, embrace new opportunities, and shape the future of global trade and energy solutions.



# Mission Statement

To deliver innovative, reliable, and sustainable solutions in commodity trading, energy, and logistics. Through expertise and strategic partnerships, we create long-term value while upholding integrity, efficiency, and excellence.

# Vision Statement

To be a global leader in commodity trading and energy solutions, driving sustainability, innovation, and operational excellence in a rapidly evolving market.

# Core Values

- •Integrity & Transparency: We uphold the highest ethical standards, fostering trust and long-term partnerships through honesty and accountability.
- •Innovation & Excellence: We embrace innovation and continuously strive for excellence, delivering cutting-edge solutions in every industry we serve.
- •Sustainability & Responsibility: We are committed to sustainable growth, ensuring our operations positively impact the environment, society, and economy.
- •Customer-Centric Approach: We prioritize our clients' needs, delivering tailored solutions and exceptional service to create lasting value.
- •Collaboration & Empowerment: We believe in the power of teamwork, fostering a culture of collaboration and empowering our people to drive meaningful change.

# OUR BUSINESS MODEL



We are dedicated to transporting commodities from areas rich in supply to regions with high demand using our tankers, sea logistics, and onshore infrastructure, always striving for maximum efficiency.



Our physical volumes, sourced from our industrial assets and third-party suppliers, are strategically sold in global markets where we identify and capitalize on profit opportunities.



Our strategy supports a high-return, low-risk business model, and our proven track record of profitability is a testament to the effectiveness of this model.

# Business Overview

#### GLOBAL LOCATION

Headquartered in Dubai, United Arab Emirates, our strategically located office serves as a key hub for international commodity trading, marketing, and shipping operations.

#### MARKET PRESENCE

MOK has established a strong foothold in the global petroleum and grain market. Our significant market share reflects our expertise and dedication to the industry.

# MARKET ACCESS

Partnering with MOK provides businesses with reliable access to petroleum and grain markets, ensuring competitive pricing while maintaining a focus on quality and sustainability.

# EXPERIENCED TEAM

The strength of MOK lies in its skilled professionals, offering unmatched access to global markets. We provide a comprehensive, high-quality service tailored to the unique needs of each client.

# CORE COMPETITIVE ADVANTAGE

#### Team work

Collaboration and trust drive our diverse global team towards shared success

# Solutions for our clients

With our experience and solutions, we support clients in an ever evolving market.

#### Focus:

Transparency and high standards guide every aspect of our operations.

We have been solving customers' energy needs with innovative solutions. MOK has grown from humble beginnings into a respected global operation, supplying energy and resources needed to meet our customers demands.

# Ensuring innovative solutions and competitive pricing for our clients is central to our trading operations

At the core of our business is our ability to provide our clients with consistent liquidity throughout the trading cycle giving costumers competitive pricing. The trading team at MOK International has the experience needed to navigate the complexities of the market, ensuring the best prices and providing the necessary volume, when needed. Our finance team leverages a strong network of leading financial partners to offer flexible and competitive financing options for smooth transactions, securing the best pricing.

# GLOBAL REACH

#### Global Reach And Influence

With a vast international logistics expertise, MOK International's regional offices deliver deep market insights and strong customer relationships. Our global coverage highlights our commitment, agility, and the trust our partners place in us.

# **Solution**Key Trading Destinations

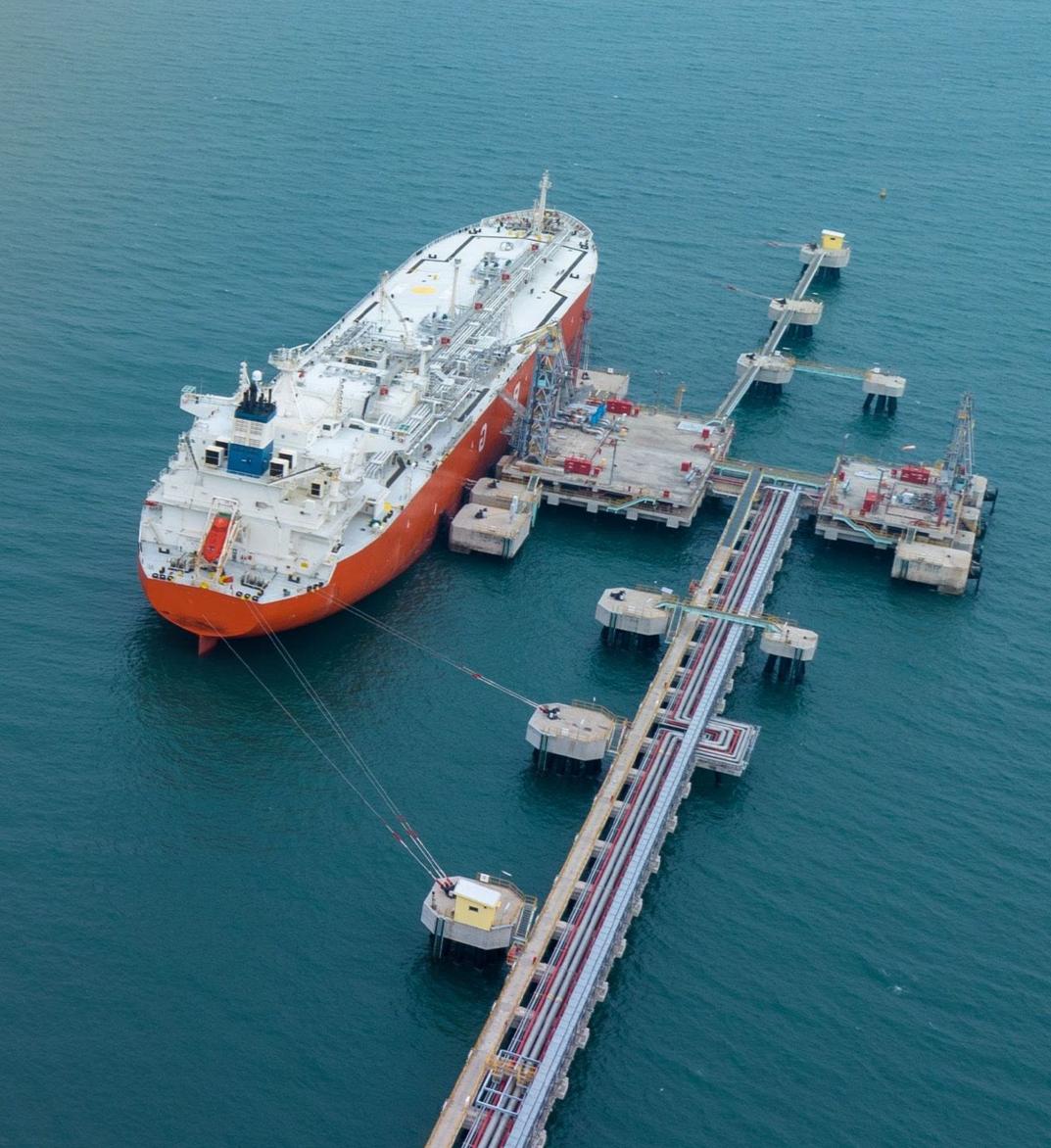
Our leading trading hubs highlight the breadth and scale of our operations. These include London, Singapore, Turkey, Dubai (UAE), and Kenya, reflecting our extensive reach and impact in these regions

# Strengthening Influence Across Africa and the Middle East

We have established a significant presence across Africa and the Middle East, reinforcing our role as a dependable partner in the commodity trade, showcasing our influence and commitment in these rapidly developing regions.

# FUELLING INDUSTRIES WITH EXCELLENCE AND INNOVATION

Explore our extensive range of petroleum products, petrochemicals, lubricants, agricultural products and solar energy solutions. At MOK, we ensure top-tier quality and reliability from sourcing crude oil and renewable energy systems to delivering high-performance lubricants and solar power for modern energy needs.



# WHAT WE DO

#### Commodity & Energy Trading



**Energy Trading:** Extensive experience in trading a broad range of commodities, including petroleum, gas, and petrochemicals.

#### Storage Solutions



Oil Storage: State-of-the-art facilities for the storage of crude and refined oil products.

**Petrochemical Storage:** Secure and strategically located storage solutions for petrochemicals.

**Warehousing:** Modern warehousing facilities designed to accommodate a range of commodities, including bitumen & chemicals

#### Shipping & Chartering



**Shipping Fleet:** A dedicated fleet providing shipping and logistical support for global supply chains.

**Chartering Services:** Offering flexible chartering solutions for the transportation of oil, chemicals, and other bulk goods.

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#### Crop Trading & distribution

# Advanced Agriculture Manufacturing and Distribution Services:

We provide efficient agricultural manufacturing and reliable distribution, ensuring high-quality products are delivered seamlessly to global markets.

#### Solar Power Solutions & Services



Design and Installation: End-to-end design, supply, installation, and maintenance of solar energy systems

Consultation: Expert guidance and feasibility studies for solar energy projects.

Maintenance: Service for all installed solar systems.

Water Pumping Systems: Solar-powered water pumping solutions tailored for agricultural applications.

**Electricity Generation:** Solar energy solutions for generating power in factories, companies, and large-scale facilities.

# HYDROCARBONS

# Products we trade



## Petroleum Products

- Crude Oil
- Bitumen
- Refined Products
  - -Fuel Oil
  - -Refined Gasoil
  - -Gasoline, Naphta
  - -LPG, Jet



## Lubricants

- Industrial
- Automotive



## Petrochemicals

- Olefin Products

# STRATEGIC COMMODITIES

# Commodities we trade

#### Wheat

Premium-grade wheat sourced from trusted global suppliers to meet diverse market needs.

# Sugar

Refined and raw sugar tailored to various industrial and consumer requirements.

# Flour

High-quality flour sourced and distributed to support both industrial and retail baking requirements. livestock feed.

Nutrient-rich soya products sourced to meet diverse demands, from food manufacturing to

# Other Commodities

Additional essential agro products sourced and delivered to ensure consistent supply across global markets.





# Empowering Tomorrow with Renewable Energy Solutions

At MOK International's Solar Energy Division, we stand at the forefront of the renewable energy revolution as a premier authorized distributor of high-quality energy solutions across the Middle East and Africa. Our mission is to provide advanced energy systems that cater to the unique needs of governments, industries, businesses, and agricultural operations, ensuring a sustainable and innovative future for all.



# Our Distinctive Edge Excellence, Sustainability and Innovation

We pride ourselves on our unwavering commitment to excellence and sustainability. By partnering with globally recognized brands, we offer the most advanced and reliable renewable energy solutions in the market.



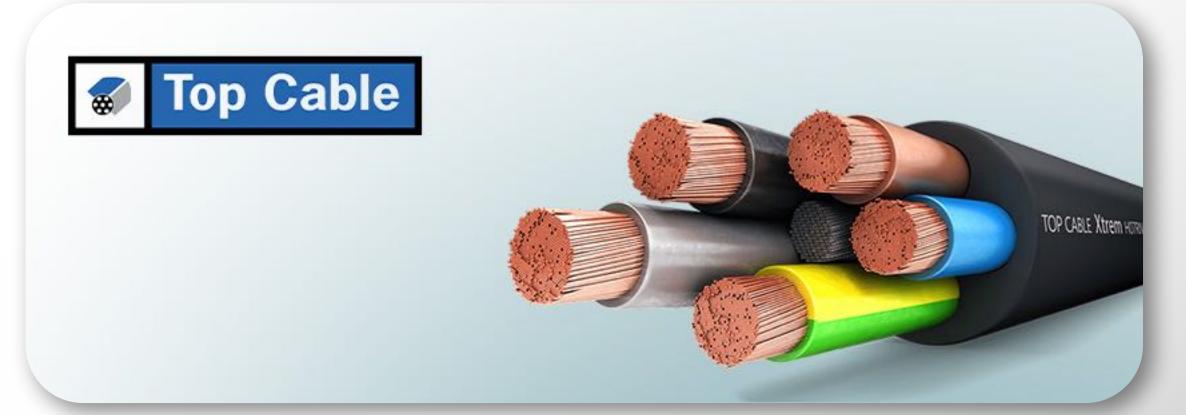
# Strategic Partnerships for Superior Products

As an authorized distributor for some of the world's most innovative International renewable energy manufacturers, we effectively bridge the gap between cutting-edge technology and the regional markets we serve. Our key partnerships include:

- Longi Solar: Renowned for durable solar panels.
- Huawei: Pioneers in smart inverters for optimized energy management.
- Top Cable: Distributors of superior cabling and accessories.
- Solis: Leading manufacturers of advanced inverters.
- Sungrow: Premier producers of cutting-edge inverters.
- CanadianSolar: A trusted name in solar panel production.
- Pylontech: Experts in lithium battery technology.
- Bahra Cable: Providers of high-quality cabling and accessories.

















# Comprehensive Renewable Energy Solutions

Our Solar Energy Division offers a diverse portfolio of renewable energy solutions designed to meet various needs:

- Product Portfolio: Includes solar panels, inverters, lithium batteries, solar water pumps, and crucial cables and accessories.
- **End-to-End Service:** From consultation and feasibility studies to system design, procurement, installation, and ongoing maintenance, we provide comprehensive support at every stage.
- Large-Scale Infrastructure Solutions: Scalable systems tailored for government facilities, industrial complexes, and large enterprises.
- **Solar Agricultural Systems:** Innovative, solar-powered solutions for efficient water pumping and irrigation.
- **EPC Project Delivery:** Complete Engineering, Procurement, and Construction (EPC) services for extensive energy infrastructure projects.

# Join Us in Shaping a Sustainable Future

With the Solar Energy Division at MOK International, experience a partnership dedicated to delivering reliable, innovative, and sustainable energy solutions that empower the Middle East and Africa. Together, let's forge a path towards a greener, more sustainable future.

# OUR BANKS

Strong relationships leading financial with institutions enhance our flexibility and expand our range of hedging tools. We are committed to delivering optimal financial strategies for our clients, managing around \$1 billion in annual transactions and navigating complex financial landscapes to ensure smooth operations. Our global presence is reinforced through strategic relationships with top derivatives brokers, optimizing commodity hedging via platforms such as the Intercontinental Exchange (ICE), Euronext Exchange (MATIF). and Demonstrating our commitment to advanced financial solutions we are maintaining partnerships with around 10 of the country's leading banks, highlighting the strength of our financial network.



















# CORPORATE SOCIAL RESPONSIBILITY (CSR)



# COMMITTED TO COMMUNITY ENGAGEMENT

We are dedicated to serving global and local communities through active involvement in cultural, recreational, and humanitarian activities.



#### **GLOBAL IMPACT**

MOK believes it is our moral obligation to help those in need through international charitable efforts. We are involved in various initiatives, including disaster relief, clean water projects, and providing aid wherever possible to uplift communities around the world.



#### LOCAL COMMITMENT

Locally, we focus on promoting healthy lifestyles and cultural enrichment. MOK sponsors activities that encourage physical well-being, personal growth, and community engagement, ensuring that our contributions have a lasting impact.

# Championing Sustainability

We are dedicated to advancing sustainable energy initiatives that significantly reduce carbon emissions and promote environmental conservation. Our projects position us as the preferred partner for government energy initiatives, large-scale infrastructures, and corporate renewable energy needs, reflecting our unwavering commitment to delivering reliable and environmentally friendly energy solutions.



# CONTACT US

## ADMIN BRANCH OFFICE

#### MOK INTERNATIONAL DMCC

1501-1502 - Capricorn Tower, DIFC Shaikh Zayed Road, PO Box 41021, Dubai ,UAE

## CORPORATE HQ

#### MOK INTERNATIONAL DMCC

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#### TRADING OFFICE

#### MOK COMMODITIES FZCO

Unit - building 18 DAFZA, Dubai, United Arab Emirates

#### SINGAPORE OFFICE

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